



MEL JAMES
REALTOR

EXP REALTY OF
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(01878277)

BUYER'S QUESTIONNAIRE

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Finding the perfect home rarely happens, as compromises are inherent in the home purchase process. But with your help, I'll work to get you as close as I can to your ideal home. Please take a minute and help me by answering the following questions. Your feedback will provide information I can use to simplify your property search and save you time. If there are any details that aren't addressed in the questions, feel free to add them.

General Questions

Where do you want to buy property? _____

Is there any specific part of the city/area that you prefer? _____

Is there a specific school or school district you'd prefer to live in/near? _____

If yes, which school district(s)? _____

Do you have pets? YES NO

What kind, and how many? _____

Have you bought or sold a home in the past? YES NO

If yes, how long ago and where? _____

Do you need to sell a property before you can purchase another? YES NO ON MARKET

Are you currently in a lease? YES NO

If yes, when does it expire? _____

How soon do you want/need to be in a new home? _____

Are you interested in a new home, a resale home, or both? NEW RESALE BOTH

Do you or any members of your family have any disabilities, conditions, or other circumstances that would require specific home features? YES NO

If yes, which features do you or your family members require? _____

Financing & Pricing

Have you arranged financing yet? YES NO

Do you need assistance in locating financing? YES NO

Have you been pre-qualified, pre-approved, or otherwise informed as to what your maximum purchase amount is? YES NO

Do you have enough funds in your account to cover earnest money (typically 1 percent of the purchase price)? YES NO

If yes, what amount have you been pre-qualified/pre-approved for? _____

If yes, will your financial company issue a pre-qualified/pre-approval letter stating this amount? YES NO

What monthly payment range would you feel comfortable with? _____

Will you require down payment assistance? YES NO

Your New Home

What style of home would you prefer? _____

Are stairs acceptable? YES NO

Is a master bathroom important to you? YES NO

If yes, which would you prefer: 1/2 BATH 3/4 BATH FULL 5-PIECE

What square footage do you prefer? <1,000 1,000-2,000 2,000-3,000 3,000+

Do you want a basement? YES NO NO PREF.

If yes, which style? UNFINISHED PARTIALLY FINISHED TOTALLY FINISHED WALK-OUT

Is air conditioning important to you? YES NO

Open floor plan? YES NO NO PREF.

An office or study? YES NO NO PREF.

Formal dining room? YES NO NO PREF.

Patio/deck? YES NO NO PREF.

Sprinkler system? YES NO NO PREF.

Pool? YES NO NO PREF.

Do you want a garage? YES NO NO PREF.

If yes, how many garage spaces? _____

Heated garage? YES NO

What size lot would you prefer? SMALL MEDIUM LARGE SPECIFIC ACREAGE

Is mature landscaping important to you? YES NO

of Bedrooms _____

of Bathrooms _____

Is a guarded gate important to you? YES NO NO PREF.

Are there any other specific features that were not addressed in this questionnaire that you would like to be factored into your property search? _____

Are you currently working with another real estate agent? YES NO

Are you in an Exclusive Buyer Agency Contract with another agent? YES NO

Contact Information

Name _____

Address _____

Daytime Phone _____

Evening Phone _____

Mobile Phone _____

Email _____



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